Fixed Assets

Buildings

Accumulated Depreciation -3,345.57 -3,345.57 0.00 0.0% Buildings - Other 311,016.54 301,101.54 9,915.00 3.3%

Total Buildings 307,670.97 297,755.97 9,915.00 3.3%

Furniture and Equipment 6,074.97 0.00 6,074.97 100.0% Land 50,000.00 50,000.00 0.00 0.0%

Total Fixed Assets 363,745.94 347,755.97 15,989.97 4.6%

Other Assets

Other Assets 0.00 63.59 -63.59 -100.0% Total Other Assets 0.00 63.59 -63.59 -100.0% TOTAL ASSETS 804,366.97 626,585.04 177,781.93

28.4%

LIABILITIES & EQUITY

Liabilities

Long Term Liabilities

Mill Road Mortgage Payable 279,338.03 284,708.76 -5,370.73 -1.9% Total Long Term Liabilities 279,338.03 284,708.76 -5,370.73 -1.9%

Total Liabilities 279,338.03 284,708.76 -5,370.73 -1.9%

Equity

Unrestricted Net Assets 341,876.28 154,412.56 187,463.72 121.4% Net Income 183,152.66 187,463.72 -4,311.06 -2.3%

Total Equity 525,028.94 341,876.28 183,152.66 53.6% TOTAL LIABILITIES & EQUITY 804,366.97 626,585.04 177,781.93 28.4%

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Cash Basis January through December 2022

Jan - Dec 22 Jan - Dec 21 \$ Change % Change

Ordinary Income/Expense

Income

Direct Public Support

Amazon Smile Donations 1,100.09 839.15 260.94 31.1% Facebook Donations 20,200.42 39,913.65 -19,713.23 -49.4% Individ, Business Contributions Pocono 2,017.64 0.00 2,017.64 100.0% Individ, Business Contributions - Other 124,806.49 117,257.82 7,548.67 6.4%

 $\textbf{Total Individ, Business Contributions} \ 126,824.13 \ 117,257.82 \ 9,566.31 \ 8.2\% \\$

PayPal Giving Fund Donations 34,502.40 44,888.54 -10,386.14 -23.1% Restricted Donations 22,828.86 5,085.00 17,743.86 349.0% Direct Public Support - Other 25.00 111.00 -86.00 -77.5%

 $\textbf{Total Direct Public Support } 205,\!480.90\ 208,\!095.16\ -2,\!614.26\ -1.3\%$

Egg My Yard Fundraiser 5,751.96 6,028.00 -276.04 -4.6% Federal Grant 5,000.00 0.00 5,000.00 100.0% Foundation Grants 37,100.00 11,500.00 25,600.00 222.6% Fundraising Golf Expenses -1,290.00 -2,525.60 1,235.60 48.9% Mini Golf Player Registration 0.00 850.00 -850.00 -100.0% Mini Golf Raffle 3,410.00 2,125.00 1,285.00 60.5% Mini Golf Silent Auction 2,360.00 2,925.00 -565.00 -19.3% Mini Golf Sponsorship 23,700.00 20,800.00 2,900.00 13.9% Plant Bingo 750.00 0.00 750.00 100.0% Tacos with a side of Kind-Exp -160.16 0.00 -160.16 -100.0% Tacos with a Side of Kindness 4,553.34 0.00 4,553.34 100.0%

 $\textbf{Total Fundraising}\ 33,323.18\ 24,174.40\ 9,148.78\ 37.8\%$

Indirect Public Support

United Way, CFC Contributions 1,362.57 875.00 487.57 55.7% Indirect Public Support - Other 1,130.00 10.00 1,120.00 11,200.0%

Total Indirect Public Support 2,492.57 885.00 1,607.57 181.7%

Ebay Sales 4,899.39 15,612.54 -10,713.15 -68.6% Hello Kitty Sale 0.00 22.00 -22.00 -100.0% Miscellaneous Revenue 147.00 350.00 -203.00 -58.0%

Total Other Types of Income 5,046.39 15,984.54 -10,938.15 -68.4%

TKP Yard Sale Fundraiser

Yard Sale Supplies -35.00 0.00 -35.00 -100.0% TKP Yard Sale Fundraiser - Other 8,273.00 15,863.50 -7,590.50 -47.9%

Total TKP Yard Sale Fundraiser 8,238.00 15,863.50 -7,625.50 -48.1% Total Income 302,433.00 282,530.60 19,902.40 7.0% Gross Profit 302,433.00 282,530.60 19,902.40 7.0%

Expense

Board Expenses 601.19 750.00 -148.81 -19.8% Business Expenses

Business Registration Fees 250.00 150.00 100.00 66.7% Total Business Expenses 250.00 150.00 100.00 66.7%

Charitable Contributions 0.00 240.50 -240.50 -100.0% Contract Services

Accounting Fees $750.00\ 0.00\ 750.00\ 100.0\%$ Legal Fees $0.00\ 3,173.00\ -3,173.00\ -100.0\%$

Total Contract Services 750.00 3,173.00 -2,423.00 -76.4%

Depreciation Expense 0.00 3,345.57 -3,345.57 -100.0% Ebay Contractor Fees 1,540.05 0.00 1,540.05 100.0% Ebay Fees 798.14 1,216.07 -417.93 -34.4% Facilities and Equipment Electric 1,199.92 1,085.05 114.87 10.6% Equip Rental and Maintenance 92.43 0.00 92.43 100.0% Oil 1,792.20 582.64 1,209.56 207.6% Real Estate Taxes 122.47 7,582.60 -7,460.13 -98.4% Rent 0.00 7,500.00 -7,500.00 -7,500.00 -700.00 Rent, Parking, Utilities 552.03 0.00 552.03 100.0% Repairs and Maintenance 2,762.73 1,060.79 1,701.94 160.4% Security 90.00 93.04 -3.04 -3.3%

Total Facilities and Equipment 6,611.78 17,904.12 -11,292.34 -63.1%

Gas 414.89 0.00 414.89 100.0% Gifts 653.57 152.97 500.60 327.3% Interest Expense - Mortgage 11,000.15 7,622.68 3,377.47 44.3%

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_{6:37 PM} The Kindness Project _{02/02/23} Profit & Loss Prev Year Comparison

Cash Basis January through December 2022

Jan - Dec 22 Jan - Dec 21 \$ Change % Change

Operations

Advertising 180.91 130.00 50.91 39.2% Bank Fees 118.50 295.13 -176.63 -59.9% Cell Phone 460.00 420.00 40.00 9.5% Dues, Subscriptions, Membership 1,287.48 648.00 639.48 98.7% Office Supplies 725.00 91.39 633.61 693.3% Postage - Ebay Sales 996.07 2,092.87 -1,096.80 -52.4% Postage, Mailing Service 18.00 168.00 -150.00 -89.3% Program Supplies 10,494.98 1,442.26 9,052.72 627.7% Telephone, Telecommunications 100.00 0.00 100.00 100.0%

Total Operations 14,380.94 5,287.65 9,093.29 172.0%

Other Types of Expenses

Insurance - Liability, D and O 2,177.00 2,345.00 -168.00 -7.2% Other Costs 297.18 110.00 187.18 170.2%

Total Other Types of Expenses $2,\!474.18\ 2,\!455.00\ 19.18\ 0.8\%$

Payroll Expenses

FICA 3,676.97 3,580.20 96.77 2.7% Mileage Reimbursement 136.25 0.00 136.25 100.0% PA Unemployment 487.87 368.90 118.97 32.3% Payroll Processing Fees 892.45 911.50 -19.05 -2.1% Wages 61,452.34 46,800.00 14,652.34 31.3% Workmens Compensation Insurance 398.00 0.00 398.00 100.0%

Total Payroll Expenses 67,043.88 51,660.60 15,383.28 29.8%

Shop Supplies 2,451.32 0.00 2,451.32 100.0% Technology Expense 3,510.75 0.00 3,510.75 100.0% Training 150.00 0.00 150.00 100.0% Travel and Meetings

Conference, Convention, Meeting 1,902.09 222.78 1,679.31 753.8% Travel and Meetings - Other 21.40 0.00 21.40 100.0%

Total Travel and Meetings 1,923.49 222.78 1,700.71 763.4% Volunteer Expense 4,726.01 1,885.94 2,840.07 150.6% Total Expense 119,280.34 96,066.88 23,213.46 24.2% Net Ordinary Income

183,152.66 186,463.72 -3,311.06 -1.8%

Other Income/Expense

Other Expense

Miscellaneous - To Be Assigned 0.00 -1,000.00 1,000.00 100.0% Total Other Expense 0.00 -1,000.00 1,000.00 100.0% Net Other Income 0.00 1,000.00 -1,000.00 -100.0% Net Income 183,152.66

187,463.72 -4,311.06 -2.3%